

## **RSH Assists Replico Move to Reno, Nevada For Immediate Release**

January, 2012

Replico, a San Jose, CA based supply chain service company, has relocated its western U.S. distribution center from Gilroy, CA to Reno, NV. The new 160,000 foot facility will be fully operational effective January 15th, 2012.



With the move to Reno, Replico will maintain its key western distribution point of presence while expanding its warehouse capacity almost 40%. "Our move to Reno will enable us to capitalize on new growth opportunities with our customers and future customers" stated Mike Whitehead, CEO of Replico. "We are committed to dedicating the resources and capabilities needed to improve our clients supply chain and help them grow."

Replico Corporation delivers an extensive range of supply chain services to clients in the broadband, technology, home education, direct response and media/entertainment industries. Core services include printing, packaging, assembly, kitting, storage, distribution and order processing

The company operates three strategically located production and distribution centers to provide efficient geographic distribution services in the U.S. Replico also maintains strategic partnership to extend our customers reach internationally. For more information on Replico visit their website at [www.replicocorp.com](http://www.replicocorp.com).

### **RSH Assistance**

James Renzas of The RSH Group assisted Replico with site selection and incentives negotiations related to the relocation.

## **RSH Assists Nature's Path Expansion in Sussex, Wisconsin For Immediate Release**

July, 2010

Nature's Path begins Sussex operations

Irvine, California —The new Nature's Path breakfast food plant on Sussex Road represents at least a couple of firsts. It's the village's first major new industrial plant since Kraft Foods shut down the facility. It is the company's first plant to produce its new lines of toaster waffles and toaster pastries. Once it adds some breakfast cereal lines around the end of this year, it will also become the company's biggest production facility.



Company president and founder Arran Stephens said in a walk-through interview at the plant June 21 that he expects the plant's workforce to grow to about 125 by January and, as more cereal products come on line, to as many as 200 by this time next year. That number will surpass the 170-member workforce at what is now the company's second largest plant in Blaine, Washington.

Nature's Path hired The RSH Group, in anticipation of the end of the company's lease for the Mississauga plant. The RSH Group began looking for a new plant location in the upper Midwest, a search that ranged over Ohio, Iowa, Illinois, Indiana and even places further south.

Such a location would "make a significant difference in reduction of 'miles traveled' for our products to go from field to table, especially for customers located east of the Rockies," Stephens wrote in an e-mailed response to a Lake Country Publications inquiry. "Not having all of our eggs in one basket is also an advantage if there ever is an unforeseeable fire or disaster."

The company's new 230,000-square-foot plant had to be completely retrofitted -at a cost of about \$23-24 million so far, Stephens estimated - but, to ease some of the costs, especially while the company waited for economic conditions to change, it leased about 80,000 square feet to Midwest Refrigerated Services last August.

Stephens said he expects Nature's Path to use almost all the plant's remaining 150,000 square feet of capacity once all its product lines are running at full steam here.



## **PRESS RELEASE**

**Irvine, California** – December 28, 2011 – James Renzas, Principal of The RSH Group has been elected unanimously to the Site Selectors Guild. The Site Selectors Guild is a professional association comprised of the world’s most respected site selection consultants. The mission of The Site Selectors Guild is to advance the profession of international corporate site selection by promoting the site selection profession and providing education, networking and other services to those involved in the site selection industry.

Robert Ady, President of the Site Selectors Guild said “Being a member of the Site Selectors Guild represents an important differentiator among those involved in site selection and among corporate clients as they become more aware of the breadth and depth of experience each member brings to this highly unique discipline.”

James Renzas stated, “I am pleased and proud to be a member of this highly influential and selective organization.”

James Renzas will be presenting at the annual Site Selectors Guild Conference in Orlando, Florida on January 22-24, 2012. The Site Selectors Guild Conference is a networking, training, and information sharing platform where economic development agencies and site selection consultants have the opportunity to exchange information and build business relationships. Speakers at the Conference include economists and consultants who are involved in global location projects.

*The RSH group is located at 7545 Irvine Center Drive, Suite 200, Irvine, CA 92618  
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## **RSH Assists Novus International with Expansion Plans at the Port of Little Rock, Arkansas For Immediate Release**

May 12, 2012

Novus International formally announced the expansion of its Little Rock manufacturing facility on Tuesday, May 11, 2011.

The LEED-certified facility is located on 53 acres at the Little Rock River Port Industrial Park. The 45,000-SF expansion gives it 160,000 SF of space at the facility.



Novus plans to add more than 30 workers to accommodate the expansion, bringing its Little Rock force to more than 40.

The expansion includes new manufacturing space for an environmentally friendly mineral product used for aquaculture, poultry, beef, dairy and pet nutrition. Novus already produces a feed supplement for poultry and livestock at the plant, opened in 2006.

Based in St. Louis, Novus has about 1,000 employees worldwide with more than 3,000 customers in 100 countries. Products from its Little Rock operation ship directly to more than 60 countries.

"The poultry industry in our state would not be possible without what Novus does," said Gov. Mike Beebe, who joined Novus International CEO Thad Simons and local dignitaries at the announcement. . CEO Thad Simons said the expansion supports Novus' commitment to Arkansas, sustainability.

### **RSH Assistance**

James Renzas of The RSH Group assisted Novus International with site selection and incentives negotiations related to plant expansion.

The total incentive package exceeds \$7 million in property tax abatements, job creation tax credits, infrastructure grants, investment tax credits, and state training funds and its customers.